Antiques, Furnishings + Decorative Arts Course
(AF+DA)
Date: Monday, September 9 - Saturday, September 14
Time: 9:00am – 6:00pm (CDT)

The Antiques, Furnishings, and Decorative Arts course addresses the major categories of the most commonly encountered items in a typical estate. It is composed of the following sections: Furniture, Ceramics, Glass, Silver, Toys, Dolls, Vintage Fashions, Household Contents, Oriental Rugs, Textiles, Musical Instruments, Clocks, Books, Prints, and an Orientalia section.

Accredited Member Status
If you are an ISA Member, you have a 3-year window to achieve ISA Accredited Member (AM) status. To advance to the ISA AM level, appraisers must declare a specialty and demonstrate proficiency. There are several ways to achieve AM status but two of them can be accomplished through the successful completion of either the Appraisal of Fine Art course or the Antiques, Furnishings + Decorative Arts course.

Appraisal of Fine Art Course
(FA)
Date: Monday, October 7 - Saturday, October 12
Time: 9:00am – 6:00pm (CDT)

The Fine Arts course reviews four major fine art categories: painting, sculpture, prints, and photography. It begins with a brief history of Western art and uses that foundation to dive into the particulars of each category. Topics such as watermarks on paper, materials used in sculpture, layers of a painting, and even the frames themselves are touched on. Most importantly, the art of appraisal writing within the world of fine art is presented.
**Core Course In Appraisal Studies**

**Date:** Monday, September 23 - Saturday, September 28  
**Time:** 9:00am – 6:00pm (CDT)

The ISA Core Course in Appraisal Studies is the “original” complete appraisal methodology course for personal property appraising. Participants learn appraisal theory, market research, ethics, and best practices on creating appraisals. It consists of 25 individual lessons to provide a truly comprehensive education in the world of appraisals. The Core Course delves deeply into each concept along with assignments and quizzes into each concept, along with assignments and quizzes, help solidify your learning, and a rigorous, proctored final exam ensures that the contents of the course have provided the best foundation for continued appraisal excellence.

**NEW ISA WEBINAR BUNDLES**

ISA has a tremendous resource available in our webinar library. We’ve put together 4 amazing bundles of 5 webinars each, all for one price to members. Purchase the bundle and you will have unlimited access to each of the recordings in the bundle.*

**The Antiques, Furnishings, and Decorative Arts Webinar Bundle** This bundle encompasses an array of topics under the Antiques, Furnishings, and Decorative Arts world. Dig in for specialized information for your appraisal practice! This bundle includes:

- American Furniture 101
- Books for the Generalist
- Cobalt Blue: The Origins, Evolution and Legacy of Chinese Blue and White Porcelain
- Don’t Miss the Closet
- The Wild and Wacky World of Sports Appraisals
- The Wild and Wacky World of Sports Appraisals

To learn more or to purchase the AFDA bundle: https://isa-appraisers.org/courses/course/2621

**The Fine Art Webinar Bundle** captures an array of topics under the Fine Arts umbrella, you’re sure to find something fun and useful for your appraisal practice! Included in the Fine Art Bundle is:

- People Don’t Call A Picasso A Spanish Painting: Recontextualizing Indigenous Art of North America
- Frauds & Forgeries: Considerations for Appraisers Dealing with Art and Cultural Property
- New Frontiers in Fine Art: Digital Art & NFTs
- Appearances Can Be Deceiving: Identifying Black & White Photography
- Identifying Prints: Original, Fake or Reproduction?

To learn more or to purchase the Fine Art Bundle: https://www.isa-appraisers.org/courses/course/2622

**The Business of Appraising Webinar Bundle** includes an array of topics under the Business of Appraising umbrella, you’re sure to find something informative and essential in your appraisal business. Included in The Business of Appraising Bundle is:

- Mastering the Art of Object Descriptions
- Tuning Up Your Appraisal Reports
- Effectively Running Your Valuation Business
- Introduction to Appraisal Photography
- Know the Numbers Webinar

To learn more or to purchase the Business of Appraising Bundle: https://www.isa-appraisers.org/courses/course/2623

**The Gems & Jewelry Webinar Bundle** explores the world of gems, jewelry, watches and more. Gemologists and generalists alike will benefit from this bundle. Included in The Gems & Jewelry Bundle is:

- The Jewelry of David Webb, An Auction and Archivist Perspective
- Tiffany and Co. Identification / Bird on a Rock: An Insiders Guide to Preparing a Blue Box Appraisal
- Watch History & the Current Market of Luxury Watches
- Jewelry from Designers to Diamonds, is Your Client a Collector or Investor?
- What You Think You Know About Jewelry Appraising Could Be Wrong!

To learn more or to purchase the Gems & Jewelry Bundle: https://www.isa-appraisers.org/courses/course/2624

Member pricing for bundles is $149 each  
(a significant savings over purchasing these webinars individually!)

*Webinars will still be available for purchase on an individual basis.

Register here
INSTRUCTOR SPOTLIGHT

Steve Roach, JD, ISA CAPP

Steve joined ISA in 2007 after attending the ISA conference in Fort Worth where he was impressed by the friendliness of everyone he met. His love of art started during his childhood when his dad took him to the Detroit Institute of Arts, while an interest in coin collecting developed after his grandma gave him a few well-worn 1906 Liberty Head 5-cent pieces. He studied Art History at the University of Michigan and knew he wanted fine art to be a part of his career, but wasn’t quite sure how to enter into the “art world.” After a year spent in a dark room staring at and grading thousands of rare coins in Dallas, he left the grading room for daylight and went to the Ohio State University Moritz College of Law. Steve funded his JD by grading coins for a third-party grading service when he wasn’t in class or studying.

Today he is a full-time appraiser and combines his love of art and coins with his training when teaching the Uniform Standards of Professional Appraisal Practice (USPAP) to ISA’s members in the 7-Hour and 15-Hour classes. He’s also an instructor for ISA’s Fine Art course in both the distance and live-online formats. In his spare time he has fun writing about coins and the coin market for Coin World and other numismatic publications, helping people across generations connect with coins, discovering new places (hopefully with an art museum), and generally trying to smile as much as possible and enjoy life. He collects works by the PaJaMa collective and recently joined the board of the Print Club of New York. He has served two terms on the ISA’s board and (since he likes rules and standards) is currently chair of the bylaws and governance committee.

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<thead>
<tr>
<th>New Candidates</th>
<th>New Members</th>
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<tr>
<td>Deirdre Duffy</td>
<td>Illana Hester</td>
<td>Shannon Barnes</td>
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<td>Stephanie Y. Evans</td>
<td>Trista Malby</td>
<td>Roger Heuberger</td>
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<td>Elvis Fuentes</td>
<td>Skylar Smith</td>
<td>Robert Snell</td>
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<td>Michael Fornaro</td>
<td>Reilly Clark</td>
<td>Kathryn Jeans</td>
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<td>Cecelia Gavinsky</td>
<td>Joanna Floyd</td>
<td>Erika Holycross</td>
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<td>Andrea Scott</td>
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<td>Zena Kruzick</td>
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<td>Marin Seng</td>
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<td>DiAnna Tindell</td>
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July 9th  Office Hours with the Director of Education
Welcome to the Director of Education’s Office Hours. All members are encouraged to call in with their questions about appraisal assignments, education requirements, and future ISA educational opportunities.
Time: 2:00pm – 3:00pm (CDT)

Aug 13th – 15th  15hr USPAP
The 15-hour Personal Property Uniform Standards of Professional Appraisal Practice (USPAP) material is designed to aid appraisers in all areas of appraisal practice seeking competency in the USPAP. This course is intended to fulfill the USPAP requirement for credentialed membership levels within professional personal property appraisal organizations and will be taught by qualified USPAP instructor.
Time: 12:00pm – 5:00pm (CDT)

Aug 20th – 22nd  ISA Requalification
Register now for a review and update of ISA’s Appraisal Standards covering significant recent changes, including those in the ISA Core Course Manual, the IRS, and the insurance industry. The class is a requirement for requalification and provides current guidelines, checklists, and forms helpful for every member. No exam is given.
Time: 12:00pm – 5:00pm (CDT)

Aug 28th  Beyond the Shine: Understanding Silver Jewelry, Marks & Values With a Focus on Mexican, Native American & Modernists
Join Maranda Moran and explore the rich legacy of North American silver jewelry in this three-hour overview, spotlighting the craftsmanship of Mexican, American Indian, and American Modernist artists. Journey from the dynamic artistry of Mexican visionaries like Fred Davis and William Spratling, tracing their evolution amid Taxco’s vibrant art scene. Transition to the intricate traditions of Native American artisans, delving into the silver craftsmanship of Navajo, Hopi, and Zuni cultures. Uncover the distinct symbolism and techniques that bridge traditional and contemporary styles. Finally, we will look into the innovative spirit of American Modernists, from the Arts & Crafts movement to mid-century influences. This exploration aims to introduce the historical context of design vernacular, construction techniques, and identifying marks, offering invaluable insights into determining fair market value.
Time: 3:00pm – 6:00pm (CDT)

Click here to view the complete 2024 Schedule of Courses & Events
Elevate Your Appraisal Career: Join a Local ISA Chapter Today!

Have you considered joining a local ISA Chapter? This is your gateway to enhancing your professional network, gaining advanced educational insights, and propelling your career forward. Joining an ISA Chapter connects you with resources and experiences specifically tailored for growth-oriented appraisers. Participating in a Chapter offers more opportunities to achieve these goals alongside peers who share your passion and dedication.

Spotlight on the Canadian Chapter

As 2024’s newly elected President of the Canadian Chapter, I am honored to uphold and advance the legacy of our esteemed Chapter, which has thrived for over two decades. From my very first days as a member, the Canadian Chapter played a pivotal role in shaping my career, enabling me to establish meaningful connections and significantly develop my appraisal practice. Now, eight years on, it’s my privilege to serve in a leadership capacity, contributing to the flourishing community of passionate and dedicated appraisers that define our Chapter.

Whether you are based in Canada, have professional ties to the area, or are interested in networking with Canadian appraisers, the Canadian Chapter offers a supportive community with an array of benefits:

Localized Insights: Gain insights into the Canadian market, including specific regulations (CCPERB & Canada Revenue Agency), market trends, and opportunities.

Cross-Border Networking: Expand your professional network beyond your immediate geography, connecting with peers across Canada and the United States.

Canadian Business Insurance Package: The Canadian Chapter has teamed up with Canadian insurer Assurart to create a tailored professional business insurance package specifically for Canadian residents and professionals.

Cultural and Market Diversity: Learn about the diverse cultural heritage and art markets within Canada, enhancing your appraisal knowledge and skills.

Earn Professional Development Credits (PDC): Earn more PDC credits when it is time to requalify. Each Chapter meeting is worth 1 PDC credit and each Professional Development Presentation is worth 1 PDC credit. That amounts to 8-10 PDC credits annually.

Becoming part of a local ISA Chapter is more than just a membership; it’s an investment in your professional journey. By joining, you not only benefit personally and professionally but also contribute to the growth and strength of our expanding appraisal community.

Visit the https://www.isa-appraisers.org/about/chapters ISA’s Chapter page to find out more about existing Chapters and learn how to join. If there isn’t one in your area ask the ISA for more information about how to start one. For those interested in the Canadian Chapter, additional information is available on the Canadian Chapter website: http://www.isa-appraisers.ca

Let’s continue to encourage each other and elevate our profession together!

Andria Minicucci, ISA AM
President, Canadian Chapter of the ISA
Other ISA Chapters

ISA North Texas Chapter
Based in the Dallas/Fort Worth Area, with Members in four states. We serve the personal property appraisal needs of clients in Texas, Oklahoma, New Mexico, Kansas, Colorado, Arkansas and Louisiana.
Click here to learn more: https://www.isaappraisers.org/ or email: ISA.NorthTexas@yahoo.com

Lewis & Clark ISA Chapter (Seattle)
From our meeting in May & June we were very fortunate to have a member, Shelly Lane, share her extensive collection and expertise in antique fans. Shelly is a member of the Fan Association of North America which provides her with a great community of fellow enthusiasts. Her skills in collecting and restoring fans is a valuable resource for anyone interested or needing information about vintage fans.
Our Chapter was fortunate to have Shelly share part of her collection and the steps in restoration and restoring. It was quite a treat for the members and we are looking forward to having the chance to see the rest of her collection at a meeting later this year. Next up in July will be a visit to the Porcelain room at the Seattle Art museum. So if you’re an appraiser who is interested in joining our Chapter please let us know – we are always welcoming new members!
Click here to learn more: https://www.isa-lewisandclark.org/ or email Nicole Roberts whatsitworth@comcast.net

ISA's Social Media Coordinator is an independent contractor part-time position and is responsible for working closely with the ISA Staff on social media tasks as assigned by the Board of Directors and Executive Director. The Social Media Coordinator reports to and is directly accountable to the Board Liaison of the ISA Board of Directors. This person will work closely with the volunteer committee chairs of the Marketing, Membership and Conference committees as well as the Director of Education as necessary. Must be an ISA AM or ISA CAPP. To learn more send an email to isa@isa-appraisers.org and we'll send you the full position description.
There's only one DC!!

Start planning an unforgettable experience in the nation’s capital when ISA visits DC for Assets 2025. Check out the dozens of things to do, explore wondrous neighborhoods, cultural hotspots, museum marvels, plus a dining scene filled with Michelin-approved restaurants, rooftop bars and beer gardens. Do it all in the only place you can. Get ready for an exciting Assets 2025!

Sue McGovern-Huffman, 2025 Assets Chair and DC gallery owner, has specially curated some of the top spots to enjoy in DC. Each month, she'll present a new area within the nation's capital for you to explore.

Her July pick is: Foggy Bottom

Foggy Bottom takes its name from the fog that naturally lingers here. It is a scenic neighborhood with a blend of academic, cultural and political influences. It’s marked by big-name cultural and diplomatic edifices as well as the southern end Rock Creek Park. It’s bordered by the West End, a hotel- and restaurant-rich zone next to Georgetown.

The biggest draw for tourists and residents? The John F. Kennedy Center for the Performing Arts, the Potomac River-side performing arts center is a living memorial dedicated to President John F. Kennedy, known for his promotion of culture. World-class music, dance and drama performances take place here nearly every day of the year on nine stages. The Millennium Stage hosts free shows Wednesday through Saturday nights at 6 p.m., too.

Other landmarks include the U.S. Department of State, where the art- and antique-loaded Diplomatic Reception rooms can be toured online. Look for Chippendale furniture and rare landscape paintings. The IMF and World Bank make their homes here too and lend an international vibe to the whole zone. The Watergate building, site of the 1972 Democratic National Committee break-in that ignited a scandal, still holds apartments and a luxurious, five-star hotel with an elegant French-inspired restaurant, fab rooftop named one of the 10 top rooftop bars in the US, and the intimate whisk(e)y bar.

Restaurants and bars thrive here, too, many serving George Washington University, where the urban campus takes up several blocks. After visiting the GWU Museum and the Textile Museum that houses over 21,000 textile pieces of art, try Tonic at Quigley’s Pharmacy for brews and tater tots with the undergrads or Founding Farmers restaurant for hearty farm-to-plate fare in a mod, buzzy space. In the West End, upmarket restaurants include the Blue Duck Tavern for elegant seasonal American fare like local oysters, wood-fired vegetables, and duck.

Sue’s Tip: Foggy Bottom also holds the southernmost end of Rock Creek Park, DC’s 2,100 acre greenspace. Pick up biking and running trails near the Kennedy Center for riverside views and nature-viewing opportunities.