Join fellow members and your colleagues for ISA’s Annual Business Meeting coming your way in May. Learn more about how ISA supports your education, credentialing, and furthering the mission of increasing value to the personal property appraiser profession. You’ll hear from the Board and other committees on all things ISA, and ways to get involved with the organization. In addition, we’ll be recognizing our members with the Awards program that takes place during the meeting.

Join us........

Thursday, May 30th @ 1:00pm (EDT) / 12:00pm (CDT)

ANNUAL ISA BUSINESS MEETING - NEW DATE & TIME

2024 Awards Nominations

Each year, ISA members select the best of the best from the membership to bestow its Annual Awards. This year, the Awards will be announced virtually during our Annual Business Meeting, which will be held on Thursday, May 30th via ZOOM from Noon – 1pm (CDT). Members are recognized for their accomplishments in service to ISA and the personal property appraising profession. Think about who you would nominate, and why. Click here for this year’s categories and the criteria:

Register here

Click here
ASSETS 2024: TRADITION MEETS INNOVATION

Join us for the 36th Annual Assets Conference!

Experiences | Connections | Learning

Since 1987, ISA members have been gathered to share stories, create new memories, make new friends and most importantly to experience world-renowned experts. 2024 is no exception. This in-person Conference promises to be our annual opportunity to re-connect with peers and friends. Please consider attending to enjoy, network and learn. We have an amazing line-up for you to experience.

CONFERENCE SCHEDULE

Thursday, April 25: Fine Art, AF+DA Specialty Tours & Gems & Jewelry Workshop
Thursday, April 25: First Time & Opening Night Receptions
Friday, April 26: General & Breakout Sessions
Friday, April 26: ISA Education Foundation Reception @ Lion d’Or
Saturday, April 27: General & Breakout Sessions

Register now
MEET
THE MEMBERS

INSTRUCTOR SPOTLIGHT

**Instructor, Lisa Duke, ISA CAPP**

Lisa Duke, ISA CAPP, owner of LwDuke Appraisals, has been a generalist appraiser since 2013. She specializes in estate and charitable donation appraisals, primarily in Colorado. Over the last four years, Lisa has instructed Antique Furniture and Decorative Arts (AF&DA) classes for ISA. In both 2020 and 2021, she chaired Assets virtually due to complications from the COVID-19 pandemic. Prior to chairing Assets, Lisa chaired the AF&DA committee from 2018-2019. She was awarded the Rising Leader award by ISA in 2018. She, with many other ISA members, is now working on revising the AF&DA manual. Before becoming an appraiser, Lisa owned an interior design business for twenty-five years, designing and specializing in finding unique decorative art and antique furniture pieces.

Lisa lives in Denver with her husband and has raised four children. Over the years, she has volunteered her time for organizations, including Central City Opera, The Junior League of Denver, The Garden Club of Denver, The Denver Art Museum, and The Denver Botanic Gardens. In her spare time, she enjoys skiing, hiking, playing racquet sports, and visiting museums. Lisa has been a member of ISA since 2013.

MEMBER SPOTLIGHT

**Barbara Blades-Lines, ISA CAPP**

For over 25 years, Barbara has been involved in appraising Colonial to Ultra-Contemporary furniture, paintings and ceramics, maps, silver, historical artifacts, and residential contents; she also promotes emerging artists, public art, and art education.

A native Houstonian, Barbara graduated from the University of Texas and completed postgraduate studies with Christie’s Education in London. Pursuing a career as an independent appraiser, Barbara joined ISA in 1992, and founded Blades Appraisal Services in 1994 in Houston, Texas. After moving to Bermuda in 1996, she continued her practice there until 2012, when she joined MKG Art Management as an associate appraiser and became their Director of Deaccessions. Barbara has appraised collections for the Masterworks Museum of Bermuda Art, Marriott Bermuda, the Bank of Butterfield, and she has worked closely with the Bermuda National Gallery’s collections of furniture, European paintings, and the Bacardi Biennial. Since her return to Houston, Barbara has appraised corporate/institution collections for Norton Rose Fulbright, Conoco Philips, Chamberlain Hrdlicka, the University of Houston, and a museum focusing on the history of Texas.

Past appraisal projects have been for estate, probate, donation, equitable distribution, insurance coverage, insurance damage claims, divorce settlement, litigation support, expert witness testimony, disputes and for deaccession needs.

Barbara was co-chair of the ISA 2023 Assets Conference and currently is on the ISA Sponsorship Committee. Barbara has also served on numerous Boards and was featured on Antiques Road Show for the St. Georges Foundation. She has been a member of ISA since 2009.
**Sophie Ouellet, ISA Member**

Sophie is the Director of Cosner Art Gallery at the Ritz Carlton in Montreal and is the head of the administrative activities of the gallery. She is a Consultant for private and corporative collection. Sophie has been a Manager in the field of art galleries for over 14 years, with the specialization in Canadian art market of the 20th century.

Sophie graduated from Universite du Quebec a Montreal, ESG, with a bachelors in Business Administration. She completed a class at the Sotheby’s Institute of London, in understanding Trends in the Art Market | Business of Art. Sophie is also on ISA’s Assets 24 Conference Committee. Sophie is fluent in French and English. Sophie has been a member of ISA since 2022.

**Find An ISA Member Search Tool Update:**

*If you have not checked off the boxes on your Membership Profile that indicate you want your contact information to be included in ISA’s Find an Appraiser search, then you are missing out on potential business. **Check your profile today**…*

1. Log in to your ISA Member profile
2. Click on “Edit Profile”
3. Check off the box for “Include in Find an ISA Member Search” for your Address, Email & Website and Phone Number
4. Click Save Changes and Continue
5. Now when someone is looking for an appraiser with your expertise or city/state, you will show up in the listing!

**GOOD READS – Blog updates**

- Hog Wild Appraisal Problems, Kirsten Smolensky
- PDC’s Demystified
- 2024 ISA Education Foundation Scholarships
- Nectar of the Gods – Top 5 Most Expensively Appraised Wines
April 8th  **Putting a Price on Nirvana: An Introduction to Himalayan Buddhist Art**  
Join Melinda Ferries as she explores many facets of Himalayan Buddhist art, from identification tips to understanding the original function of these sacred objects. We will take a look at recent auction results and discuss market disrupters, such as issues with provenance. We will explore common challenges you may encounter including dating objects, avoiding fakes, and the question of authenticity. Finally, we will consider how ethics come into play when buying/selling/valuing religious art.  
Time: 2:00pm (CDT) – 4:00pm (CDT)  

Click to register

April 9 - 11  **15Hr USPAP**  
The 15-hour Personal Property Uniform Standards of Professional Appraisal Practice (USPAP) material is designed to aid appraisers in all areas of appraisal practice seeking competency in the USPAP. This course is intended to fulfill the USPAP requirement for credentialed membership levels within professional personal property appraisal organizations and will be taught by a qualified Personal Property Appraiser.  
Time: 12:00pm (CDT) / 5:00pm (CDT)  

Click here to register

April 24th  **Advanced Appraisal Methodology (In-Person @ Assets Conference)**  
Back by popular demand, the Advanced Appraisal Methodology course is designed for experienced ISA members who wish to increase their understanding of appraisal methodology. Specifically, the course will examine all new complex appraisal problems and address how to approach them in order to create a stronger appraisal report. After completing this course, appraisers should be able to think about new and complex appraisal problems from a different perspective. Advanced Appraisal Methodology is designed to help appraisers develop problem-solving skills so that they approach challenging assignments without fear. 
Open to ISA AM & CAPP’s only.  
Time: 9:00am – 6:00pm (EDT) In-Person at Delta Hotel  

Click here to register

April 25-27  **Assets Conference – Montréal, Quebec Canada**  
Click here to view the complete 2024 Schedule of Courses & Events
ISA RESOURCES & INFORMATION

ISA Job Board
Did you know that ISA has a Job Board? If you are looking for new talent, interns, new Appraisers that can learn from you, then use the ISA Job Board to recruit talent. It’s easy and a great resource. Here is where you can post that job:
https://careers.isa-appraisers.org/employers/

Find an Appraiser Optimization White Paper
As the premier membership organization for personal property appraisers, ISA provides numerous benefits to our members. Second only to the ISA professional credentialing program is the Find an Appraiser referral function available directly on the front page of our website. This guide provides information about the Find an Appraiser benefit, from the basics of how it works to how you can best use your own profile to generate more contacts via this essential tool. We hope you will find the recommendations fruitful for your business!
https://www.isa-appraisers.org/content/documents/find_an_appraiser_optimization_white_paper.pdf

COMING IN MAY

May 6th  Meet & Greet
Time: 5:00pm (EDT)/4:00pm (CDT)

May 7-9  ISA Requalification

May 14th  Knowledge Sharing Presentation
Time: 6:00pm (EDT) / 5pm (CDT)

May 14-15  7-Hour USPAP

May 29th  Office Hours with Director of Education, Judith Martin
Time: 2:00pm (CDT) – 3:00pm (CDT)
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<thead>
<tr>
<th>DATE</th>
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<tr>
<td>April 8</td>
<td>Buddhist Art Webinar</td>
<td>Miranda Ferries</td>
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<td>April 9 - 11</td>
<td>15-Hour USPAP</td>
<td>Steve Roach</td>
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<td>April 24</td>
<td>Advanced Appraisal Methodology @ Assets (AM &amp; CAPP ONLY)</td>
<td>Meredith Meuwly &amp; Kirsten Smolensky</td>
<td>In-Person</td>
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<td>April 25 - 27</td>
<td>Assets 2024 Conference</td>
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<td>Requalification</td>
<td>Meredith Meuwly</td>
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<td>May 14 - 15</td>
<td>7-Hour USPAP</td>
<td>Kirsten Smolensky</td>
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<td>Office Hours with The Education Director</td>
<td>Judith Martin</td>
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<td>June 4</td>
<td>15-Hour USPAP</td>
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<td>June 24</td>
<td>Musical Instruments Webinar</td>
<td>Mike Gutierrez &amp; Matt Hill</td>
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<td>June 25 – 26</td>
<td>7-Hour USPAP</td>
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<td>August 13 - 15</td>
<td>15-Hour USPAP</td>
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<td>August 20 – 22</td>
<td>Requalification</td>
<td>Judith Martin</td>
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<td>August 28</td>
<td>Silver Jewelry Webinar</td>
<td>Maranda Moran</td>
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<td>Sept 9 - 14</td>
<td>AF+DA Live Course</td>
<td>Libby/Lisa/Stephanie</td>
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<td>Damage Claim Webinar</td>
<td>Heather Looney</td>
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<td>Sept 23 – 28</td>
<td>Core Course Live</td>
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<td>Fine Art Live</td>
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<td>Oct 15</td>
<td>Textiles Webinar</td>
<td>Sophia du Brul &amp; Janet Madgrigal</td>
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<td>Requalification</td>
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<td>Dec 3 – 4</td>
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<td>Dec 9</td>
<td>Art Deco Webinar</td>
<td>Jennnifer Eldredge Bird</td>
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<td>Dec 10 – 12</td>
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