Learn About ISA Membership

International Society of Appraisers
Advancing excellence in the personal property appraisal profession
ISA'S HISTORY

Founded in 1979, the International Society of Appraisers, or ISA, is the leading professional personal property appraisal association representing the most highly trained and rigorously tested independent appraisers in the United States, Canada and around the world. ISA is a not-for-profit, member-driven association, formed to support member needs and enhance public trust by training qualified and ethical appraisers who are recognized authorities in personal property appraising. In the years since its founding, the Society has grown to be the undisputed personal property association of choice. ISA's Core Course in Appraisal Studies is widely regarded as the most comprehensive in the industry, distinguishing ISA as the leader in methodology, theory, principles, practices and ethics.

WHY JOIN ISA? HEAR FROM OUR MEMBERS

"Becoming a member of the ISA has been the key to my success in the appraisal business. The opportunity to meet colleagues through on-site courses and at annual conferences has been incredibly valuable." - Appraisal firm owner

"Being a member of the International Society of Appraisers sets me and my company apart from my competitors, as a dedicated and educated professional in my field." - Curator

"ISA's curriculum, leadership guidance and continuing education makes a "fuzzy" field become an enlightened/professional field based on facts." - Gallery owner
ISA Membership Benefits

Business Support Network

Take advantage of business and marketing resources to promote and grow your business.

- Professional Profile on Find an ISA Member Directory for client referrals
- Job Board
- Private Client Services program
- Customizable advertising and promotional resources
- Guide to Launching an Appraisal Practice
- Education Newsletter for updates on methodology, best practices, frequently asked questions and IRS / USPAP updates
- Professional Liability Insurance available

A Network of Your Peers

ISA members are supportive, collaborative and available to answer your questions and offer advice. Take advantage of ISA’s many opportunities to connect including our ISA Forum and ISA Ambassador Program.

The Best Training in Personal Property Appraising

ISA’s educational courses are comprehensive and convenient, available to you as in-person or online training experiences that fit your schedule.

- **Core Course in Appraisal Studies:** Your first step in the ISA credentialing pathway, the Core Course provides a comprehensive foundation of appraisal methodology.
- **USPAP Courses:** Learn the guidelines for ethical and competent appraisal performance as outlined in the Uniform Standards of Professional Appraisal Practice.
- **Connoisseurship Courses:** Enroll in fine and decorative arts courses to expand your appraising skill set and declare your specialty.
- **Requalification Courses:** Maintain your credentials through the ISA Requalification Course.
- **Advanced Connoisseurship Courses:** Explore in-depth, topic-specific connoisseurship courses like Oriental Rugs and Asian Art.
- **Advanced Methodology Courses:** For the experienced appraiser who wants to cultivate the highest level of skill, these courses teach expertise in methodology and solving complex appraisal problems.
BECOME AN APPRAISER, JOIN ISA.

Whether you are looking to supplement your current profession by offering appraisal services or looking to build a career as a personal property appraiser, the International Society of Appraisers will give you the knowledge and expertise you need to become a success. To join, visit us at [www.isa-appraisers.org](http://www.isa-appraisers.org)

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* Bundle Annual Dues and Core Course to Save - Pricing Accurate as of May 2020 *

Specialty Studies program available for those with connoisseurship expertise in areas outside of fine and decorative arts such as jewelry, firearms, photography, memorabilia, books, musical instruments, textiles, coins, wine and more.
ISA MEMBERSHIP PATHWAY

Prospect
To apply for membership with ISA, submit four character references and a resume. While your references and resume are being reviewed, you are considered a Prospect for membership.

Candidate
Once your references and resume are approved, you can begin ISA's Core Course in Appraisal Studies and the 15-Hour USPAP course. While you are taking these courses, you are considered a Candidate for membership.

Member
Congratulations! Once you complete the ISA Core Course in Appraisal Studies and pass the exam for the 15-Hour USPAP course, you are officially an ISA Member. After becoming an ISA Member, you will have 3 years to advance to the Accredited Member level.

Accredited Member
To become an Accredited Member of ISA, you must complete one of the following: ISA's Appraisal of Fine Arts course, ISA's Appraisal of Antiques, Furnishings + Decorative Arts course, or ISA's Specialty Studies program. You must also complete 700 hours of appraisal-related experience, document 30 semester hours of college-level education, and submit an insurance appraisal report.

Certified Member
To become a Certified Appraiser of Personal Property (CAPP) with ISA, you must document 200 additional hours of appraisal-related experience, pass an appraisal theory and methodology exam, and submit a broad evidence appraisal report.

Requalification
Every 2 years, complete the 7-Hour USPAP course. Every 5 years, complete ISA's Requalification course, submit an appraisal for review, and complete continuing education hours.
MEMBERSHIP LEVELS

**Member, ISA:** Completed the core ISA training in appraisal theory, methodology, ethics, and report writing standards and has documented three or more years of market-related experience.

**Accredited Member, ISA AM:** Official designation of a qualified ISA appraiser with a declared specialty and 700 documented hours of USPAP compliant appraisal-related experience.

**Certified Member, ISA CAPP:** The highest achievement in ISA credentialing and the appraisal industry, signifying appraisal expertise, professional development, and advanced skills, with 900 documented hours of USPAP compliant appraisal-related experience and successful completion of the CAPP examination.

HOW TO BECOME A MEMBER

The first step in joining ISA and becoming a credentialed appraiser is to apply for membership online. Applicants remain Candidates for membership until education and experience requirements are fulfilled. Candidates for membership cannot use the ISA logo in print or online in any way until membership is conferred.

**APPLICATION REQUIREMENTS**

To begin the membership process, please submit an application with applicable fees, four character references, and a professional resume.

**MEMBERSHIP REQUIREMENTS**

- Complete the ISA Core Course in Appraisal Studies
- Complete the 15-Hour USPAP course and pass the exam
- Agree to abide by the ISA Code of Ethics and Professional Conduct
- Provide proof of 30 hours of college education to reach the Accredited Member level
MEMBERSHIP REQUIREMENTS FOR EACH LEVEL

Member, ISA

- Complete the ISA Core Course in Appraisal Studies
- Complete the 15-Hour USPAP course and pass the exam
- Agree to abide by the ISA Code of Ethics and Professional Conduct
- Submit a resume demonstrating 3 or more years of market-related experience
- Provide 4 character references, may be professional or personal
- Advance to Accredited Member level within 3 years of earning Member designation. Member reverts back to Candidate level if AM designation is not earned in this time.
- Every two-year cycle, complete updated 7-Hour USPAP course
- Every five years, complete requalification process

Accredited Member, ISA AM

An Accredited Member of ISA has achieved the designation of "qualified appraiser" as defined by the Appraisers Qualification Board of the Appraisal Foundation. Accredited Members have declared a specialty and demonstrate significant, appraisal-related experience in that specialty.

- Satisfy all Member level requirements
- Complete 700 hours of USPAP compliant appraisal-related experience
- Submit an insurance appraisal for review including five items in the chosen specialty field, to be done within 45 days of course completion or approval of application
- Provide proof of 30 semester hours from an accredited college, junior college, community college, or university
- Complete one of the following items:
  - ISA’s Appraisal of Fine Arts course
  - ISA’s Appraisal of Antiques, Furnishings + Decorative Arts course
  - Specialty Studies program: Accreditation pathway for those with connoisseurship knowledge in areas such as jewelry, firearms, photography, memorabilia, books, musical instruments, textiles, coins, wine, etc. Provide documentation of completion of an ISA-approved connoisseurship course of study (graduate degree in field of specialty, certificate of completion from a continuing education or vocational program, etc.) OR submit a paper to demonstrate one’s specialty knowledge - $600 application fee required
MEMBERSHIP REQUIREMENTS FOR EACH LEVEL

Certified Member, ISA CAPP

A Certified Member of ISA has achieved the designation of “qualified appraiser” as defined by the Appraisers Qualification Board of the Appraisal Foundation. The Certified Appraiser of Personal Property (CAPP) designation is the highest achievement in ISA credentialing and the appraisal industry, signifying appraising expertise and advanced skills.

• Satisfy all Accredited Member level requirements
• Document 200 additional hours of USPAP-compliant appraisal related experience, accrued within the past five years and after becoming an Accredited Member
• Complete a certification examination based on the application of appraisal theory, methodology, report writing and ethical standards to real-life appraisal scenarios. Online exam proctoring available.
• Submit one appraisal report for review that considers a broad evidence, multi-objective problem including:
  • Fair market value
  • Replacement costs
  • Restoration/repair costs
  • Scrap and/or salvage value
  • Loss on value
• Complete CAPP processing within one year from the date of application

START THE MEMBERSHIP PROCESS

To begin your membership application, visit: www.isa-appraisers.org/credentialing/get-started

For membership inquiries, contact Michelle VanAlstyne at: michelle.vanalstyne@mci-group.com

Visit our website for more information: www.isa-appraisers.org