



2009 Course Registration Form

International Society of Appraisers
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Core Course in Appraisal Studies

A "nuts and bolts" approach to personal property appraising for use in all personal property disciplines. Standardized checklists and sample appraisal reports are included. Special attention is paid to appraisal objectives, market identification as well as value research and analysis, ethics and professional conduct, along with professional report preparation. This course is also offered as a text-based distance course with ongoing registration.

Pre-course work is required for the onsite course so early registration is encouraged. Onsite registration closes two weeks prior to the course with extra shipping fees charged for late registration.

7 Days: 8:00 a.m. to 5:00 p.m.; release last day at 12:00 p.m.

52 ISA Professional Development Credits

Member Rate: \$1,290 Non-member: \$1,740

February 23 – March 1, 2009

July 20 – 26, 2009

Hoffman Estates, IL – Courtyard Marriott (30 minutes west of O'Hare Airport)

Ongoing Distance Education – a text-based distance education format

Requalification Course

An update and refresher course on appraisal studies and report writing. Emphasis placed on changing regulations and standards affecting personal property appraisals, report writing skills, research resources and methodology. Course fee includes all requalification application fees. Open only to those who have completed the ISA Core Course in Appraisal Studies or those bridging to ISA CAPP. Also offered in a text-based distance education format.

2.5 Days: 8:00 a.m. to 5:00 p.m.; release last day at 12:00 p.m.

(2:00 p.m. for CAPP exam)

20 ISA Professional Development Credits

Member Rate: \$605

Price includes professional development credit review fee

May 18 - 20, 2009

October 12 - 14, 2009

Hoffman Estates, IL – Courtyard Marriott (30 minutes west of O'Hare Airport)

Ongoing Distance Education – a text-based distance education format

15-Hour National USPAP Course

The 15-hour National Uniform Standards of Professional Appraisal Practice (USPAP) material is designed to aid appraisers in all areas of appraisal practice seeking competency in the USPAP. This course is intended to fulfill the USPAP requirement for credentialed membership levels within professional personal property appraisal organization and will be taught by an active Personal Property Appraiser.

This course focuses on the requirements for ethical behavior and competent performance by appraisers that are set forth in the USPAP. The course material emphasizes the role of the appraiser and the impartiality associated with this role. In addition to lectures, the course includes discussion examples that show how USPAP applies to situations that personal property appraisers encounter in everyday practice.

2 Days: 8:00 a.m. to 5:00 p.m.

15 ISA Professional Development Credits

Member Rate: \$325

Non-member: \$500

May 21 - 22, 2009

October 15 - 16, 2009

Hoffman Estates, IL – Courtyard Marriott (30 minutes west of O'Hare Airport)

Appraisal of Fine Art

Emphasizes the primary categories of fine art frequently encountered by appraisers and dealers: paintings, sculpture, works on paper, frames, photography, animation art, Russian icons and Spanish Colonial art. Major areas of focus: art history, looking at artworks properly, identifying and researching fine art works, properly describing art works, correctly employing specific vocabulary, and art conservation. A field trip to local museums, such as, The Art Institute of Chicago, provides students with close exposure to the property categories being studied. Test given the afternoon of the last day.

Pre-course reading and a written assignment are required for this course. Exam afternoon of last day.

6 Days: 8:00 a.m. to 5:00 p.m.; release last day at 4:30 p.m.

45 ISA Professional Development Credits

Member Rate: \$1,200

Non-member: \$1,470

September 10 – 15, 2009 Chicago, IL – Sheraton Four Points

Appraisal of Antiques and Residential Contents

This course provides information necessary to properly identify and value items falling into the broad category of antiques and residential contents. Focus is on analysis of construction and manufacturing; discerning the difference between "good", "better", and "best" quality, design characteristics pertinent to general periods and styles; and research resources for the appraiser. Course sections include furniture, ceramics, glass, silver, toys and dolls, and vintage fashions as well as general household contents. The course includes an off-site field trip to Chicago's Merchandise Mart International Antiques Fair.

Pre-course reading and a written assignment are required for this course. Exam given morning of last day.

6 Days: 8:00 a.m. to 5:00 p.m.; release last day at 12:00 p.m.

45 ISA Professional Development Credits

Member Rate: \$1,200

Non-member: \$1,470

October 1 – 6, 2009

Chicago, IL – Sheraton Four Points

Expert Witness Course

Polish the professionalism of the expert witnessing you currently do, or add a new client service to your portfolio. Our contemporary society is a litigious one. An increase in lawsuits creates an equal rise in the number of expert witnesses needed in every field. Unfortunately, most who serve as expert witnesses are unprepared for the onerous task of trial preparation and giving testimony. In this course you will learn about evidence and proof, the qualifications an expert needs to be credible, the rules of discovery, what to expect when giving a deposition or going to trial, and professional tips on handling yourself when appearing as an expert witness. Examples from real life situations illustrate how seemingly innocuous questions from an attorney can trip you up and damage your credibility in the courtroom. Being prepared in advance will allow you to handle these situations effectively. What you learn in the course will also help you write appraisals you can be confident of defending should they be challenged.

2 Days: 8:00 a.m. to 5:00 p.m.

15 ISA Professional Development Credits

Member Rate: \$500

Non-member: \$635

Two Course Package: Expert Witness & Appraisal of Japanese Prints (Save 10%!)

Member Rate: \$900

Non-member: \$1,140

June 18 - 19, 2009

Hoffman Estates, IL – Courtyard Marriott (30 minutes west of O'Hare Airport)

Appraisal of Japanese Prints

This course by Daphne Rosenzweig, Ph.D., ISA CAPP is presented exclusively by ISA. Gives students a background of history, artists, periods and styles that appraisers/dealers/collectors must know to analyze and value Japanese prints. Students must do pre-course reading and data collection at home prior to coming to the course, bringing their completed work with them. The course then provides a two-day workshop with formal instruction plus a "hands on" connoisseurship session with prints. Students are encouraged to bring a Japanese print or two of their own to be reviewed in class if they wish. Final course test by proctor is optional. An additional five professional development points is given for passing the exam.

2 Days: 8:00 a.m. to 5:00 p.m.

15 ISA Professional Development Credits without exam; 20 if tested

Member Rate: \$500

Non-member: \$635

Two Course Package: Appraisal of Japanese Prints & Expert Witness (Save 10%!)

Member Rate: \$900

Non-member: \$1,140

July 10 - 11, 2009

Hoffman Estates, IL – Courtyard Marriott (30 minutes west of O'Hare Airport)

Advanced Report Writing

This course is a solid workshop for those who need to refine and refresh their report documents. If you are looking for help in your document preparation this will be a helpful tool to make your documents more professional and a true testimony of your appraisal work. NAA (National Auctioneers Association) members with a GPPA or MPPA designation can now bridge to ISA at the Member or Accredited Level once they have attended this new course and successfully pass the Core Course exam with a grade of 75% or better.

2 Days: 8:00 a.m. to 5:00 p.m.

15 ISA Professional Development Credits

Member & Non-member Rate: \$650

September 10 – 11, 2009

Hoffman Estates, IL – Courtyard Marriott (30 minutes west of O'Hare Airport)

Core Course in Appraisal Studies - Distance

Education

Students enrolling in the ISA Core Course distance education program use the same text materials used in the onsite course offerings coupled with a series of interactive learning exercises and open book quizzes that must be completed as the course progresses. Each student is assigned to a personal instructor who answers questions, grades assignments and reviews the final appraisal project. Students are allowed one year to complete this course, with a maximum of two six-month extensions available at a cost of \$200 each. Successful completion of all assignments and exams are required for credit in this course.

45 ISA Professional Development Credits

Requalification Course - Distance Education

This course provides a refresher on report writing and an update on appraisal theory and methodology including new Federal regulations and ISA Report Writing Standards. Designed to keep ISA members on the cutting edge of appraisal knowledge, this is a good preparatory course for taking the ISA Requalification exam (required every five years) or the certification exam. Students are allowed six months for completion of this course, with two three-month extensions available for an extra fee. Completion of assignments and a final exam are required for ISA credit. Course fee includes all requalification application fees. Open only to those who have completed the ISA Core Course in Appraisal Studies or those bridging to ISA CAPP.

20 ISA Professional Development Credits

To Register, complete the enrollment form and return it with tuition payment. Please type or print clearly so your roster information will be correct upon arrival at the course. You may also register online at www.isa-appraisers.org. Registrations will not be processed without payment. Class size is limited, so register early.

INTERNATIONAL SOCIETY OF APPRAISERS

Mail: 230 E Ohio St, Suite 400

Chicago, IL 60611

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Web: www.isa-appraisers.org

Take advantage of the 20% Early Bird Discount for all courses! (Early Bird cut-off dates are 45 days prior to the course start date.)

Course	Location	Date	Price	Subtotal

Total: _____

Name _____

Business _____

Address _____

Phone _____

Email _____

Method of Payment:

MasterCard Check

American Express

Visa

Credit Card # _____ Exp. Date _____

Billing Zip Code _____

Signature _____

Cancellation and Refund Policy:

All cancellations and transfer requests must be in writing and received two weeks (14 days) prior to the start date of the class. All cancellations and transfer requests are subject to a \$200 fee. Course material must be returned before a refund of the remaining tuition will be sent.